

The EU Taxonomy and real estate financing – A new reality?

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IBERIAN REIT & LISTED Conference

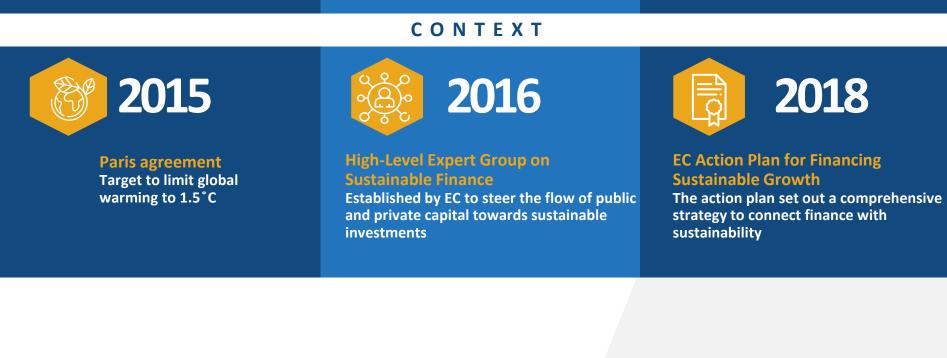
Madrid 15 February 2023



1. What is the EU Taxonomy?

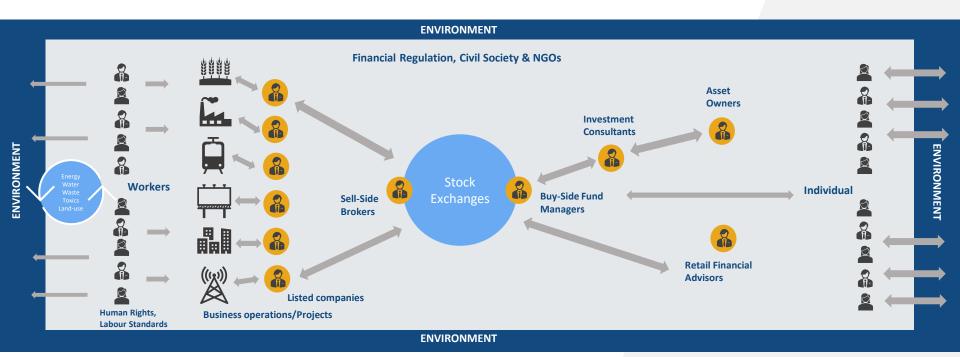
- 2. The impact on listed real estate
- 3. The impact on asset managers, insurers & investment banks
- 4. Flaws and opportunities in the EU Taxonomy
- 5. The role of EPRA

What is the EU Taxonomy?





Structure of the capital market



C E P R A

Source: Aviva (2014): A Roadmap for Sustainable Capital Markets

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What is the EU Taxonomy?

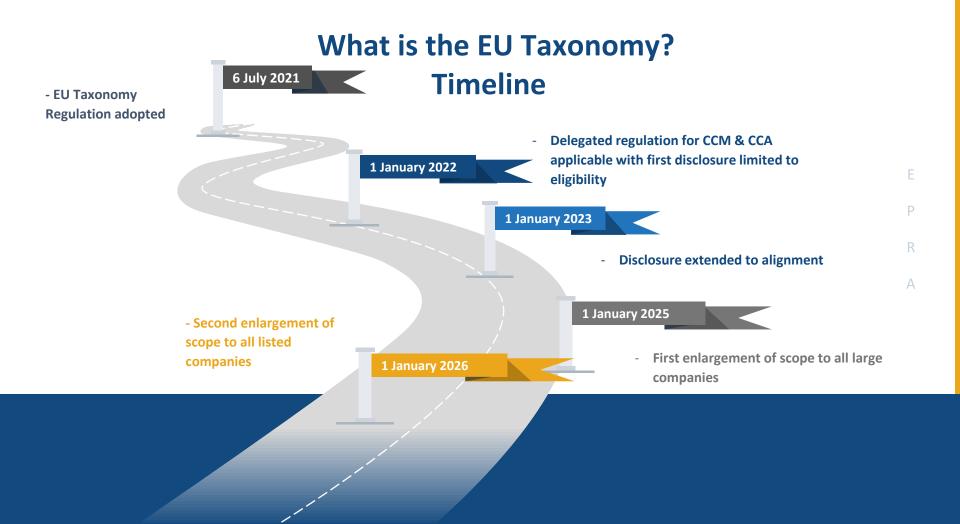
CONTEXT



C E P R A

What is the EU Taxonomy?





What is the EU Taxonomy? Legislative framework

EU TAXONOMY REGULATION



🕑 E P R A



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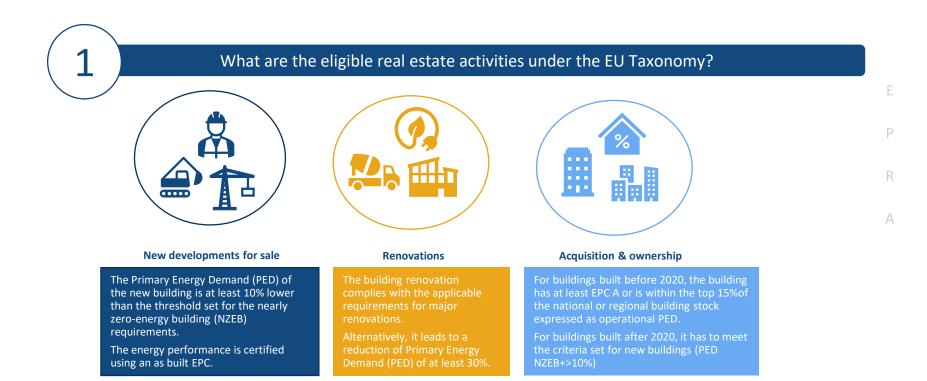
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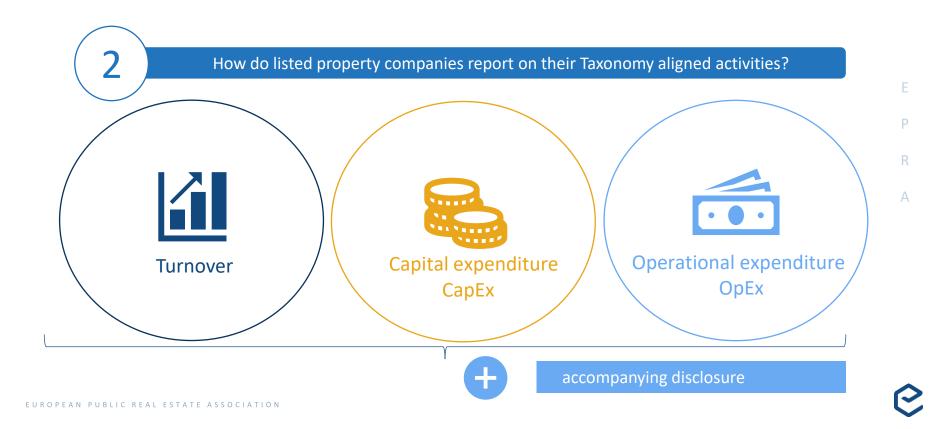
The impact on listed real estate



The impact on listed real estate



The impact on listed real estate





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The impact on asset managers, insurers and investment banks



Example of a framework for qualifying Sustainable Investments

Main objective	Overarching framework	Туре	Example of binding KPIs	Timeline	Sell Discipline
Environmental Objective	EU Taxonomy	Leader	 Companies with >20% of Taxonomy-aligned revenue Companies in top 25th%ile on Taxonomy alignment by sector]	
		Transition	Companies with Taxonomy-aligned CapEx at least 10% higher than Taxonomy-aligned revenue]	E
	Self-defined E Objective Not covered by the Taxonomy`	Leader	 Established leaders on FMP's specified E-related KPIs Companies in top 20%ile of carbon efficiency vs. peers or benchmark Companies with SBTs 1.5 degree and or Net Zero targets Companies with >xx% revenue aligned to E-related SDGs Companies in top two categories of E-related scores 		F
		Transition	 Companies making significant E-improvements on specified KPIs % decarbonisation reduction targets over specified time horizon Grow % green revenue exposure to SDGs/other framework over time 	- 3, 4, 5 years	- Divest if fails to achieve stated goals in 2 consecutive years
		Engagement	Active engagement with heavy polluters, elect board members, and help design and prioritise ESG strategies and targets	- 3, 4, 5 years	- Divest if fails to achieve stated goals in 3-4 <u>consecutive years</u>
Social Objective	Self-defined S Objective	Leader	 Diversity & Inclusion leaders - e.g. >40% women managers Companies paying living wages for all employees Leaders on supply chain transparency and human rights]	
		Transition	 Companies with controversies in the past, but has been significantly improving on the S-issues – e.g. labour issues Companies with board diversity target – e.g. >30% women 	- 3, 4, 5 years	- Divest if fails to achieve stated goals in 2 consecutive years
		Engagement	Engage companies to improve Social Objectives, e.g. ensure living wages, conduct supply chain audits, ensure proper human rights practices, etc.	- 3, 4, 5 years	- Divest if fails to achieve stated goals in 2 consecutive years

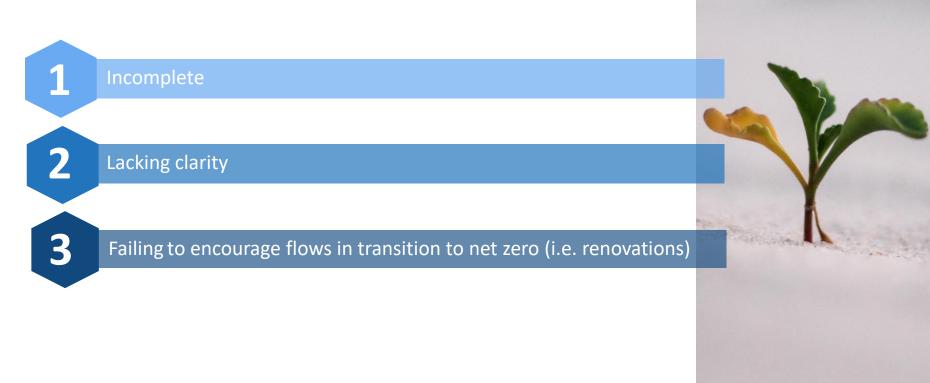
Source: Goldman Sachs Global Investment Research



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The flaws of the EU Taxonomy



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The biggest opportunities of the EU Taxonomy



Early adopters of the EU Taxonomy advantaged to attract green capital



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So that we can build the resilient and sustainable real estate



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EU Taxonomy Tools

Development of tools to navigate through emerging regulations





EU Sustainable Finance 2.0

Policy engagement



Benchmarks, ESG labels

EU ELECTIONS IN MAY 2024



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